



### \*\*\* LIMITED SEPTEMBER SPECIAL OFFER \*\*\*

#### Is Your Business Paying Too Much for Freight and Storage ??

**Exalt Fulfilment combined warehousing and transport solutions are able to save your business, small or large, between 20% and 50% compared to your current rates and costs.**

Exalt Fulfilment is a customer focused, combined warehousing and transport solutions, division of Exalt Group ([www.exaltgroup.com.au](http://www.exaltgroup.com.au)). By responding to customer demands Exalt Fulfilment have structured a dedicated e-commerce, online seller, and residential based customer delivery service.

The Fulfilment division is **Australia's first and only totally focussed home delivery solution** aimed at online sellers, ebay stores, and any company with a greater than 50% customer base requiring direct to home delivery.

Exalt have built and manage a network of **high quality freight providers**, and by using combined volumes are able to **deliver freight at low costs**, yet still high levels of service, with as much functionality as you would expect from the premium freight providers.

#### Reduced Costs = Increased Profit

Based on an average business despatching **250 orders** per month, that could equate to a **DIRECT COST SAVING** to your business of around **\$15,000 per year,**

OR

**1,000 orders** per month could be savings greater than **\$80,000 per year.**

#### FREIGHT

Take a look at our standard transport rate table below, and compare against your current providers rates. Compared to Australia Post E-Parcel service these rates would be 30-40% less, and compared to TNT between 10% and 60% depending on location.

All freight is fully traceable for the entire delivery, and these rates can be combined with Australia Posts regular parcel service for 0 – 500grams for customers with very light and small products.

By despatching from Sydney, Melbourne and Brisbane are both low cost, where Sydney local becomes the cheapest, matching most businesses customer base profile.

State	Zone	Name	0 - 1 KG		1 - 3 KG		3 - 5 KG		5 - 10 KG		10 - 25 KG		25 - 50KG		50KG +	
Customer Rates			Basic	per KG	Basic	per KG	Basic	per KG	Basic	per KG	Basic	per KG	Basic	per KG	Basic	per KG
				1		3		5		10		25		50		100
NSW	N1	Sydney Metro	\$ 5.95	\$ -	\$ 5.95	\$ -	\$ 6.20	\$ -	\$ 8.00	\$ -	\$10.00	\$ -	\$17.00	\$ -	\$10.00	\$ 0.20
NSW	N2	NSW Country 1	\$ 6.95	\$ -	\$ 6.95	\$ -	\$ 9.20	\$ -	\$ 9.50	\$ -	\$13.00	\$ -	\$19.20	\$ -	\$13.00	\$ 0.40
NSW	NF	NSW Country 2	\$ 6.95	\$ -	\$ 7.70	\$ -	\$10.70	\$ -	\$12.40	\$ -	\$15.00	\$ -	\$24.00	\$ -	\$13.00	\$ 0.95
ACT	N2	Canberra	\$ 6.90	\$ -	\$ 7.70	\$ -	\$ 9.20	\$ -	\$10.00	\$ -	\$11.50	\$ -	\$21.00	\$ -	\$10.00	\$ 0.30
VIC	V1	Melbourne	\$ 7.05	\$ -	\$ 7.05	\$ -	\$ 8.70	\$ -	\$ 9.50	\$ -	\$13.00	\$ -	\$20.00	\$ -	\$10.00	\$ 0.32
VIC	V2	VIC Country 1	\$ 9.20	\$ -	\$ 9.70	\$ -	\$12.20	\$ -	\$12.50	\$ -	\$17.00	\$ -	\$26.00	\$ -	\$13.00	\$ 0.68
QLD	Q1	Brisbane	\$ 7.05	\$ -	\$ 7.05	\$ -	\$ 9.20	\$ -	\$10.00	\$ -	\$13.00	\$ -	\$20.50	\$ -	\$10.00	\$ 0.34
QLD	Q2	QLD Country 1	\$10.20	\$ -	\$11.20	\$ -	\$13.20	\$ -	\$15.50	\$ -	\$22.00	\$ -	\$37.00	\$ -	\$13.00	\$ 0.55
QLD	Q3	QLD Country 2	\$12.20	\$ -	\$13.20	\$ -	\$14.20	\$ -	\$16.00	\$ -	\$23.00	\$ -	\$38.00	\$ -	\$13.00	\$ 0.83
QLD	Q4	QLD Country 3	\$14.70	\$ -	\$14.70	\$ -	\$16.70	\$ -	\$19.50	\$ -	\$24.00	\$ -	\$40.00	\$ -	\$13.00	\$ 1.20
SA	S1	Adelaide	\$ 7.05	\$ -	\$ 7.05	\$ -	\$ 8.70	\$ -	\$ 9.50	\$ -	\$12.00	\$ -	\$20.00	\$ -	\$10.00	\$ 0.39
SA	S2	SA Country 1	\$ 9.70	\$ -	\$ 9.70	\$ -	\$12.20	\$ -	\$13.00	\$ -	\$17.00	\$ -	\$31.00	\$ -	\$13.00	\$ 1.03
WA	W1	Perth	\$ 8.20	\$ -	\$ 9.20	\$ -	\$10.20	\$ -	\$12.50	\$ -	\$16.00	\$ -	\$26.00	\$ -	\$10.00	\$ 0.93
WA	W2	WA Country 1	\$11.20	\$ -	\$12.20	\$ -	\$14.20	\$ -	\$19.50	\$ -	\$26.00	\$ -	\$39.50	\$ -	\$13.00	\$ 1.28
WA	W3	WA Country 2	\$13.20	\$ -	\$14.20	\$ -	\$16.20	\$ -	\$21.50	\$ -	\$28.00	\$ -	\$44.00	\$ -	\$13.00	\$ 1.78
NT	NT	Darwin	\$12.20	\$ -	\$13.20	\$ -	\$15.20	\$ -	\$17.50	\$ -	\$24.00	\$ -	\$36.50	\$ -	\$10.00	\$ 1.08
NT	NT1	NT	\$12.20	\$ -	\$13.20	\$ -	\$15.20	\$ -	\$19.50	\$ -	\$24.00	\$ -	\$36.50	\$ -	\$13.00	\$ 1.83
TAS	T1	Tasmania	\$ 9.20	\$ -	\$ 9.70	\$ -	\$11.70	\$ -	\$14.50	\$ -	\$20.00	\$ -	\$36.00	\$ -	\$10.00	\$ 1.03

These rates are applicable to any business despatching between 100 and 2,000 orders per month. 100% national coverage of the country, higher rates apply to outer country areas.

50KG+ Freight category delivered using a premium sensitive freight provider. Lower cost options available upon request.

## WAREHOUSING

As part of the solution, Exalt Fulfilment are also able to store, receive, pick and pack your products at costs lower than trying to do the work yourself, and at rates only accessible to customers spending hundreds of thousands per year.

The following rate table shows our normal rates for the storage and despatch aspect of your business requirements. Exalt Fulfilment can also structure a package, where there are no individual charges, and you only pay as you despatch the product, in most cases covered 100% by customer paid handling charges.

Storage Per Pallet (1.2m)	\$	3.50
Pallet Hire (Per Wk)	\$	0.70
Pick Full Pallet	\$	3.00
Pick Carton	\$	0.90
Pick Pieces (Multiple)	\$	0.35
Shrink Wrap	\$	5.00
Despatch Fee (Per Order)	\$	3.50
Despatch Pallets	\$	1.50
Despatch Cartons	\$	0.25

By using a 3<sup>rd</sup> Party warehouse, you have access to the following benefits:

- Palletised, 20ft and 40ft Container deliveries
- Efficient and secure packing of your products
- Reduced costs, and increase your free time
- Reduction of resource on you and your business
- Full stock management, and reporting
- Same Day despatch of product
- Unlimited storage capability
- PAY AS YOU DESPATCH unique costing method
- Free collection facility for your customers
- Importing and Exporting capability and assistance
- E-commerce website development
- Remove the need for fixed warehouse lease, or may even free up the garage space again !!

The Fulfilment division is aimed at small to medium business, as well as the large customers, so can structure a low cost customised solution for **any business distributing between 10 orders and 100,000 orders per week**. For further information, quotations, or to arrange visit from one of our team please call (02) 9659 1550 and ask to speak to one the Exalt Fulfilment team members.



### **\*\*\* LIMITED SEPTEMBER SPECIAL OFFER \*\*\***

We are currently in the process of relocating to new premises. With approximately 5,000 square metres of space to fill we are offering a special offer, limited to the first 50 customers to contact us during September, or until the space is filled.

Relocate your warehousing and freight to the new Exalt Fulfilment distribution centre, and we will:

**Discount your warehouse rates by 10% for the remainder of the year**

AND (Strictly for the first 10 customers only)

**Exalt will also discount 100% of your freight by 5% of the cost for the remainder of the year.**

With a relocation time of only 2 weeks, your product could be despatched from our new facility as early as 1<sup>st</sup> October, giving a full 3 months of this special offer. The more freight you despatch the more you save, this could equate to **\$100's** or **\$1000's** of **REAL DOLLAR** savings.

With a wealth of capability, 15 years Supply Chain and Logistics experience, access to over 500,000 square metres of storage space, and actively working with more than 10 different national freight providers, Exalt Group are truly the leaders in market.

Remember Exalt Fulfilment are the **ONLY** totally dedicated home delivery specialist freight and fulfilment solutions providers, and servicing customer requirements from 10 orders to 100,000 orders per week, we have a solution waiting for you !!

Visit our website for more information about Exalt Group – [www.exaltgroup.com.au](http://www.exaltgroup.com.au)

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